

RASCL ANNUAL SUMMIT EXPECT THE UNEXPECTED: PLANNING WITH UNCERTAINTY

VIRTUAL: DECEMBER 9-10, 2020



Welcome to the 2020 Annual Summit!

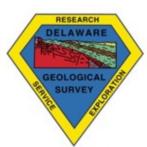






































Resilient and Sustainable Communities League

- 19 partner organizations
- 4 annual Summits
- Numerous coffee hours
- 2018 Governor's Team Excellence Award Nomination
- September 2020 FEMA Region 3 Best Practice
- Recipient of the 2020
 NFWF National Coastal
 Resilience Fund Award



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University of Maryland Environmental Finance Center



Welcome to the 2020 Annual Summit!

Session 1: "Recover Delaware Initiative: Improving Economic Resilience During and After COVID-19"

Join us for a networking discussion at the conclusion of the session.

This session is the first in a 3-part series. Please join us for the remaining sessions later today and tomorrow:

- **December 9, 2:00 3:30pm -** Understanding Social Stressors and How to Factor Them into Community Resilience Planning
- December 10, 2:00 3:30pm Lessons from the Trenches: Tips for Preparing for the Next Extreme Event



Session Moderators and Presenters











Michael
Tholstrup,
DNREC Division of
Parks and Recreation

Jennifer Holmes,
DNREC Division of
Climate, Coastal and
Energy

Troy Mix,University of DE,
Institute for Public
Administration

Kirsten McGregor, SAGAX Associates, LLC

Dr. Erik R. Pages,
EntreWorks
Consulting

Recover Delaware Initiative: Improving Economic Resilience During and After COVID-19

Troy Mix, UD Institute for Public Administration Kirsten McGregor, SAGAX Associates, LLC Erik Pages, EntreWorks Consulting



What is Recover Delaware?

Conversations about Uncertainty

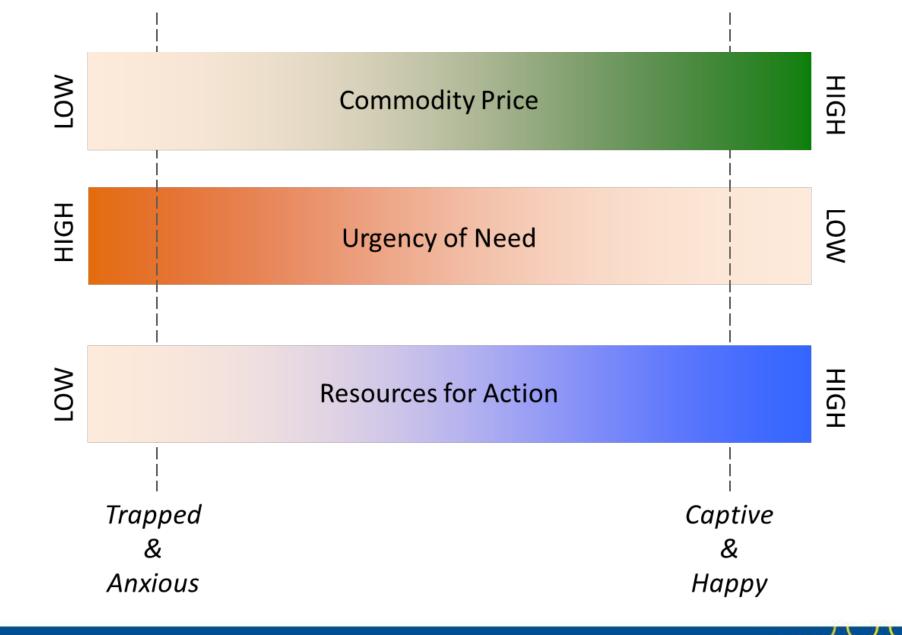
Assistance with Recovery
Planning

Support for Implementation

Policy for Resilience + Competitiveness

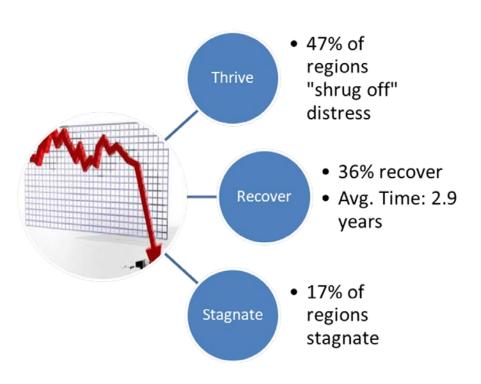


A "Staple Trap" Perspective on Economic Resilience





Responding to Economic Shocks



- Coping with Adversity (2017)
 - Identified 1500 local economic shocks (1978-2004)
- Effective Responses
 - Short-Term: Limited options beyond marketing and promotion
 - Medium-Term: Help firms start, innovate and diversify
 - Long-Term: Build and attract talent

The Resilience/Recovery Equation

$$T + I + E + BRE = R$$

- T=Talent Development
 - Build a Place that Attracts Talented People
- I = Infrastructure
- E = Entrepreneurship
- BRE = Business Retention & Expansion

Some Final Thoughts: Lessons For Revitalization

Do It Yourself!

 While Federal and state governments may provide resources, the future of the region belongs to its residents.

Regionalism works.

 Economic activity does not respect political boundaries – neither should economic adjustment activity.

Thinks Assets, Not Gaps

 Assess full range of local assets and build strategies to catalyze them.

No Secrets!

 Communications and transparency are vital to create community trust and attract investment.

Execute in the Short-term/Plan for the Long-term.

 Effective short-term plans to "stop the bleeding" build local trust and buy-in for longer term efforts. Early wins help!

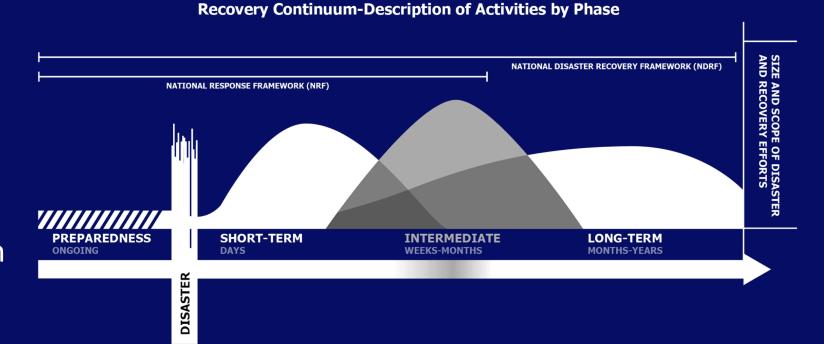
Hit for Singles, Not Home Runs.

 Immediately serving affected workers is necessary. But, the goal must be to diversify local/regional economies.



Phases of Recovery

- 1. Disruption
- 2. Response
- 3. Recovery
- 4. Resilience
- 5. Preparedness & Mitigation

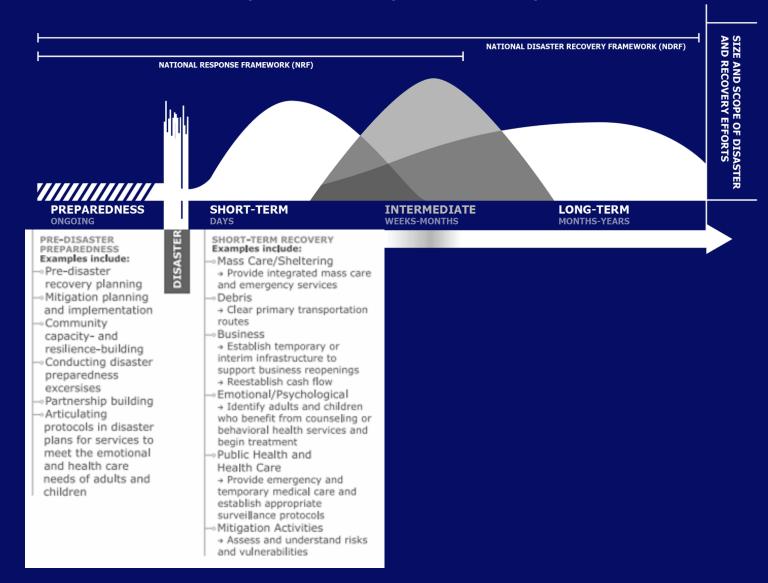


Recovery Continuum-Description of Activities by Phase

Disruption & Response

- Solving the Immediate **Impacts**
- Focus on the responding to the disruption
- Ongoing simultaneously with COVID 19
- Set the foundation for Recovery

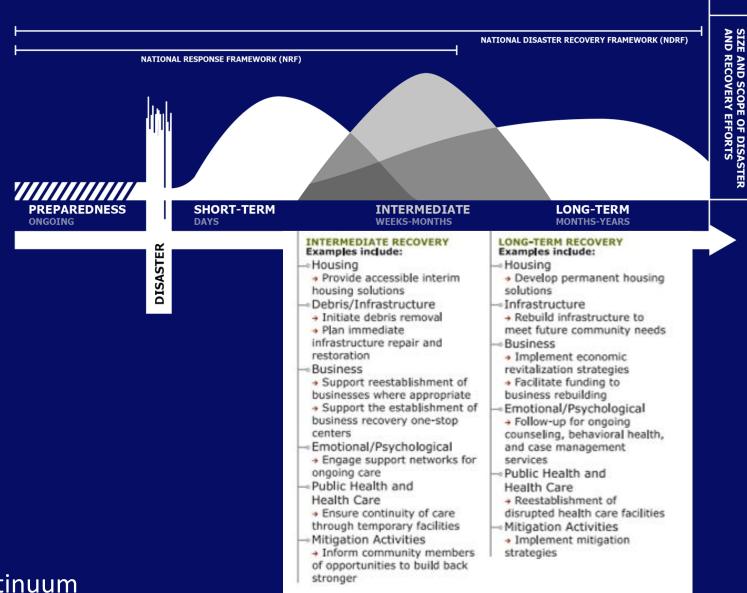




Recovery Continuum-Description of Activities by Phase

Recovery & Resilience

- Initiatives
- Events
- Policies
- Strategies
- Plans





Building Recovery Capacity

- Sustainable & Transparent Oversight
- Subject Matter Experts
- Dedicated interagency recovery staff
- Coordination for all levels of government
- Stakeholder engagement





Economic Impact Assessment

- Required for most grant applications
- Pre-existing Vulnerabilities
- Disruption Impact assessments
- Quantitative Data
- Qualitative Data





Funding

Investment Priorities

- Priority Projects
- Federal Funding
- Leveraging Resources
- State and Local Funding
- Philanthropic Resources
- Tracking Funding (Grants Management)

Strategy

- Priority Projects
- Coordinated Approach
- Champion
- Appropriate Resources
- Grant Applications

Leveraging Resources

- State and Local Funding
- Philanthropic Funding
- COVID Federal Appropriations
- Non-COVID Federal

Funding

Recovery Action Plans & Strategies

- Start with an Action Plan to identify your top economic recovery concerns and develop a road map for solutions
- Continue to support your community with initiatives and evolving policies during the recovery process
- Encourage clear and coordinated messaging
- Develop a coordinated and updated economic vision
- Create a recovery strategy that provides in-depth analysis and long-term inter-coordination



Uncertainty, Opportunity, and Recovery: Is the World Flat, Spiky, and/or Hyperlocal?









Uncertainty, Opportunity, and Recovery

How will we shop, play, travel, and experience?

Remote work and the distribution of work, life + commerce

Digital infrastructure and skills

State and local government revenues



Some resources to consider...

FEMA Resource Roadmaps - https://www.fema.gov/media-collection/resource-roadmaps

COVID-19 Economic Recovery Resource Roadmap

IEDC COVID-19 Resources for Economic Development - https://restoreyoureconomy.org/

EDA and Disaster Recovery - https://www.eda.gov/disaster-recovery/



Contacts and Additional Resources

Erik Pages, EntreWorks Consulting, epages@entreworks.net, 703-237-2506

www.entreworks.net/ BLOG: www.entreworks.net/blog

Newsletter Sign-Up: http://www.entreworks.net/Newsletter.php

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GET INVOLVED IN RECOVER DELAWARE - tinyurl.com/RecoverDelaware



Thank you!



SAGAX

entreworks.net

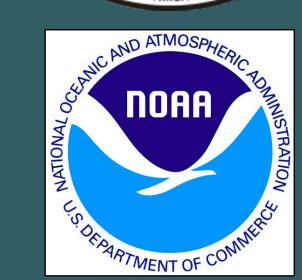
www.sagaxassociates.com





Resilient Community Partnership: Call for Requests of Interest (ROI)





Purpose: To enter into a Resilient Community Partnership with the Delaware Coastal Program and the University of DE Institute for Public Administration in order to advance the implementation of equitable resiliency strategies

Eligibility: County and municipal government entities of Delaware

How to Apply: For more information and to demonstrate your community's interest and commitment to the partnership, please visit:

https://de.gov/resilientcommunity

Important Dates:

- January 15, 2021: On-line ROI form due to Delaware Coastal Programs Office
- February 1, 2021: Selected Partnership(s) announced